



INTERIOR SOLUTIONS FOR TODAY'S WORKPLACE

Changing work styles are a common theme of today's workplace, with employees working longer hours and technology developing with each generation that joins the workforce.

At AZTECHIZAT we help businesses adapt to and reflect these changes, providing interior solutions that are flexible, maximise efficiency and create motivating environments.

We have established relationships with major manufacturers yet remain independent, ensuring you receive objective advice and competitive pricing. We are on hand to oversee your project locally and offer nationwide delivery and installation.

So whether your business location requires re-planning to enable agile working, a full refurbishment, a move management solution or even additional storage, we can help.







Expert: It is my job to ensure you get the right information to make an informed choice

Reliable: I will do what I say I will do, reliably, consistently and ethically

Professional: I work diligently to give customers exceptional service and strive to deliver the highest standards

Dedicated: I value your business and will do my utmost to exceed expectations

Positive: I'm part of a company full of people committed to providing genuine customer satisfaction

Passionate: I will deliver the Azerbaijan's most exciting portfolio of interiors services and products





AZTECHIZAT establishment in the Baku, capital of the Republic of Azerbaijan, in the 2011 and became one of the most successful business companies in the country.

AZTECHIZAT is one of the leading diversified operating enterprises at the local service market.

AZTECHIZAT initially started its activity as a supplier of construction materials and equipment for the state building and construction projects in Azerbaijan. Nowadays, AZTECHIZAT offers wide range of products and services to state and private business customers and clients. We provide quality services and skilled workforce. We achieve the perfectness in our work through the awareness of our employees about the strategic goals, values and expectations of AZTECHIZAT.

We ensure the sustainability and credibility of our vision.

AZTECHIZAT ensures high quality business standards and tries to exceed expectations of our business clients.

AZTECHIZAT builds its business on trust and honesty, responsibility and reliability. Customer satisfaction is our main priority!

FIT-OUT & **REFURBISHMENT**



to establish and understand your requirements, priorities and budget. Once agreed, we will organise everything from the construction of internal walls, partitions and suspended



AFTER SALES

Customer Service Team. we want to ensure that Our experienced Team provides an after sales



PRODUCT DEMONSTRATIONS

show your employees how to use it. With seating designed to support the back and body it's important to check that the chair is properly



PROIECT MANAGEMENT

From the initial stages of design through to installation, we offer the complete management



2D & 3D CAD **DRAWINGS**

techniques to provide our clients with accurate,



FURNITURE HIRE



furniture, making it ideal to use our hire service. This could be to bridge the gap while an expansion project is being completed, or when disaster recovery is necessary and premises have been damaged by flood or fire. Hiring



MOVE **MANAGEMENT**

DESIGN &

PLANNING

The prospect of moving can be a daunting one, but we can ease the process by organising your move from start to finish - either

We cover everything from large scale moves to of trained experts will minimise disruption to

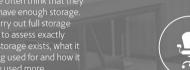
We can maximise the potential of your office, providing multiple layout and product options within your budget. We will then arrange

proposed furniture. The final solution will be tailored to meet your exact requirements and provide the best value for your needs.



STORAGE & **FILING AUDITS**

A common issue within people often think that they don't have enough storage. what storage exists, what it effectively. This process helps when re-planning and





FURNITURE LEASE PURCHASE

We have options to help you spread the costs of your working environment, providing funding for a turnkey solution. This approach enables you to



FURNITURE DESIGN

the ordinary we can design, build and supply products to your requirement to



FURNITURECYLE

your unwanted furniture by either removal to a dedicated recycling centre or donation to charities and other good causes for future use.



AZTECHIZAT are the sixth largest office furniture distributor in the Azerbaijan . We offer a comprehensive range of interiors services from full refurbishments to reconfiguration, so we can tailor the right solution for your business and manage the whole process for you.

- Fit-out & Refurbishment
- Project Management
- Move Management
- Design & Planning
- After Sales
- 2D & 3D CAD drawings
- Storage & Filing Audits
- Furniture Design
- **Product Demonstrations**
- Furniture Hire
- Furniture Lease Purchase
- FurnituREcyle









CONSULTATION

The office environment has changed and indeed so has the way in which we work. Succeeding together in a collaborative way is very much a part of our daily practice and we need to provide a setting within the workplace to enable this type of approach and to allow for the ever evolving technologies we use.



DEVELOPMENT OF TECHNOLOGY

The way the offices are being used, the way people are working and the technology they are using is evolving fast.

COLLABORATION

Harnessing collective knowledge and focusing it through collaboration is the key to future success.

However, open environments can create challenges for organisations with increased noise and distractions. There is also a need for privacy and concentrated working.



GENERATIONS

Characteristics of differing generations can be an issue within the workplace.



WHO WE ARE



Process Worker



Knowledge Worker

Our Influences



























Space planning is no longer about cramming as many desks as you can into a set space.

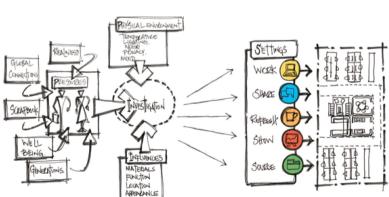
It is therefore imperative that we understand what you want to achieve with your office space and how you intend your different departmental functions to interact. We also know that the different functions within

your business may require a different approach to the layout of their area, or even the furniture they use.

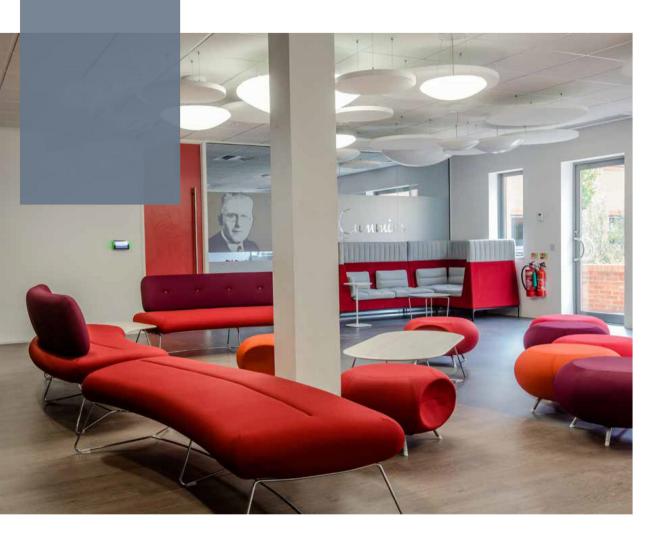
Throughout our consultation process we will ensure that we include all aspects of your business into the plan, incorporating the appropriate product options within your budget.

CONCEPT

PRODUCT



Business Benefits





FIT-OUT & REFURBISHMENT

We provide a complete fit-out service from project planning and design through to installation and compliance.

Initially your dedicated project manager will work with you to understand your requirements, priorities and budget.

After agreeing the design brief, they will arrange showroom visits to discuss and view the proposed furniture. The final solution will be tailored to suit your requirements and provide the best value for your needs.

We offer the following options, each providing a complete turnkey solution:



Design & build

We design, cost and plan your project simultaneously, making this one-stop fit out solution efficient and cost-competitive. We take sole responsibility for the design, landlord approvals and construction of your project, managing all sub-contractors to ensure a seamless, high-quality delivery.



Fit-out

We work with your professional team of project managers, architects and mechanical consultants. Working with your set detail and specification, we coordinate work with our subcontractors to provide a fully managed, on-site construction solution.

We will manage your project to ensure that trades are coordinated seamlessly and that works progress on time and laväget. We keep you updated with a full project timetable allowing you to see when each task is due for completion.

Our team will also ensure that the installation meets all of the necessary health & safety and building compliance regulations. You can be assured that our

work is of the highest quality, delivered by an experienced team of regional specialists, designers and installation professionals.

In addition, we offer dedicated after sales care. Once you have occupied your new space, we remain your first point of contact and can support you with any enquiries, carry out smaller works and service ongoing fit out requirements.









PRODUCTS

Furniture supply

Furniture plays a key role in any work environment. It can help to provide your workforce with a motivating and engaging environment, and can reflect and project your brand image. At AZTECHIZAT, we provide quality, fit for purpose furniture to maximize efficiency and suit the modern workplace.

Leading manufacturers

When working with us you can choose from an extensive range of branded and own brand furniture products. We have showrooms across the Azerbaijan allowing you to view products in situ and test before purchase. Furthermore, our strong relationships with manufacturers ensure you have the greatest choice, however as we are independent you can also count on objective advice and competitive pricing.

Product range

Our extensive range ensures that we can provide your business with products that meet your specific requirements, from a single operator chair to a specially designed reception counter. Our range includes:

- Task seating
- Posture seating
- Desking
- Storage solutions
- Conference room furniture
- Executive furniture
- Bistro & cafe seating
- Breakout & meeting points
- Reception seating & counters



FINANCE YOUR ENVIRONMENT

Do you realise that you can **spread the costs** of your working environment much like you do with your building?



Tax savings

The repayments, including any interest, are 100% tax deductible unlike traditional capital expenditure.



Spread costs

Why pay in full, up front for depreciating assets? Match your costs to the return on your investment in your furniture and fit out.



Low, manageable, fixed payments

With the costs fixed for the term and the VAT spread too, budgeting is easy.



Highly competitive rates

Our independent partner provides access to the largest funding panel in **Azerbaijan** and the very best rates.



Pain free

Our expert partner manages the whole process for you and provides ethical, transparent documentation



Turnkey solution

Wrap all of your project costs into one - complete funding for your entire expenditure.



Strategic option

Using a finance solution allows you to adopt a more strategic approach to your investments moving forward.

MOVE MANAGEMENT

Whether you are a large multi-site organisation, a public office or a local firm looking to move, we will provide you with the highest levels of service. Our single supplier solution to your business

relocation needs will save you time, money and resource. Our local teams are on hand to make your business move simple and efficient.

Business relocation

We specialise in the planning and fulfilment of effective business moving and relocation services. We cover everything from large scale moves to internal restructuring, and through careful planning, preparation and flexibility our Team of trained experts will minimise disruption to your company.

IT relocation

We provide a range of IT migration services for data centres, servers, desktops and all ancillary IT equipment. We are specialists in IT asset discovery and IT inventory management programmes.

Recycling & reuse

We offer a comprehensive suite of environmental services for the recycling, reuse, charitable donation and resale of furniture, IT and all no-longer-needed business assets.

Storage services

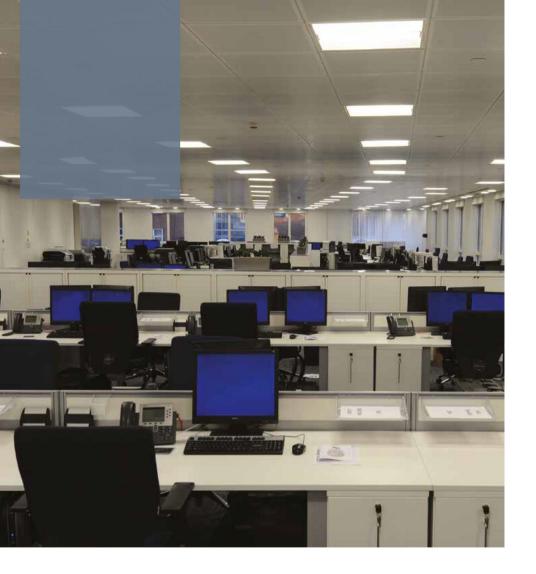
We provide secure storage and local warehousing solutions across the Azerbaijan. We also offer specialist filing consolidation and off-site storage projects.

International moving

We design and manage a full and comprehensive end-to-end service to relocate businesses and their assets, employees and their possessions, anywhere in the world.

The Process





CUSTOMER BENEFITS

With many years of experience ranging across industry sectors we are a tried, tested and established supplier to our clients. Plus as an independent supplier, you can rely on us to source the most appropriate products to suit your brief.

Choice

- Select from multiple product ranges from an extensive list of leading manufacturers
- Place just one order and benefit from consolidated administration and logistics

Competitive

- Assured competitive pricing and improved discounts due to our purchasing power
- Maximise budgets with our own brand product alternatives

Quality

- Enjoy a fast, reliable service thanks to our strong relationship with key suppliers
- View products at showrooms throughout the Azerbaijan for your peace of mind

Peace of mind

- Comprehensive client list and case studies across industry sectors
- Professional refurbishment team with local Account Managers

Ease

- Excellent national delivery network, enabling deliveries to multiple sites on the same day at no cost
- All furniture products are delivered to the point of use in your offices and are fully assembled

Environmental benefits

 Reduce your impact on the environment with our furniture recycling service





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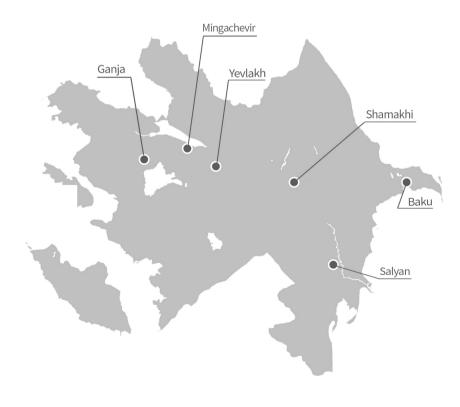
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